



SPOTLINE
INTELLIGENT ENTERPRISE SOLUTIONS

PROCUREMENT3OT
FOR SAP® Ariba® SOLUTIONS

OVERCOMING P2P SYSTEM CHALLENGES

WHILE MEETING THE GROWING
DEMANDS OF STAKEHOLDERS



Bottom-line savings go hand-in-hand with top-line profit

And more and more enterprises are realizing that the best way to get a firm grasp on both is through sourcing.

While the function has long been regarded as a vital internal resource to increase savings, optimizing your procurement needs with advanced digital solutions can make a positive impact on the entire sourcing process.



Today's digital users expect simple and intuitive experiences in their business environment, yet many procurement systems don't meet these expectations.

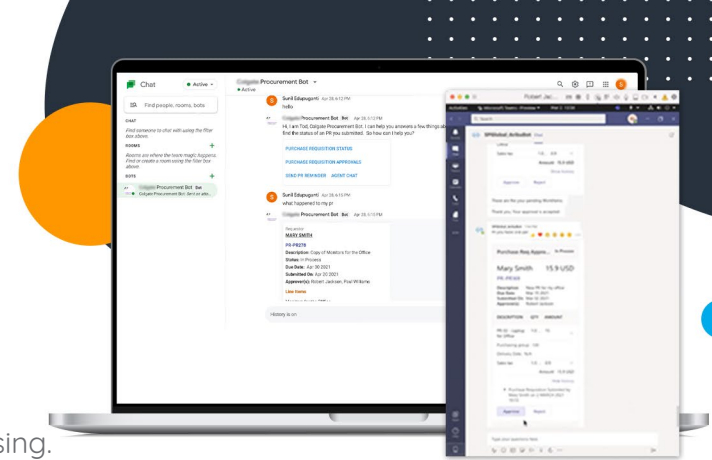
We've outlined the importance of P2P technology and digital innovations and how Procurement and Accounts Payable teams can leverage them to overcome system challenges while meeting the growing demands of stakeholders.



What is P2P technology?

Recent P2P innovations are allowing businesses to embrace digital transformation in a cloud, hybrid-cloud, or on-premise environment.

The technology is designed to automate manual processes by utilizing vendor networks and catalogs to extend the boundaries of P2P sourcing and ordering. As a result, businesses experience a reduction in resource allocation and an increased speed of end-to-end processing.



These outcomes are accomplished by:



Improving Process Methodology



Eliminating Technology Clutter



Reducing System Switching

The Need for Instant Communication and Mobile-First Technology

68%

Globally, 68% of all website visits in 2020 came from mobile devices — an increase from 63% in 2019.¹

In the age of instant gratification, businesses need technology that places an emphasis on rapid communication with a mobile-first approach. Because the workforce has made a significant shift toward remote work, it is imperative that employees have digital access to automated P2P business processing that enables accuracy, speed, and meets compliance requirements.

¹Enge, Eric "Mobile vs. Desktop Usage in 2020." Perficient, 2021.

Procurement Process Needs

To achieve a “**do it right the first time**” mentality, vendors must have digital access to their customer’s policies and procedures without having to spend valuable time searching through individual portals.

With information at their fingertips, procurement teams can quickly and efficiently request, receive, and process important changes from suppliers. Additionally, by retrieving status updates and communicating notifications on everything from process milestones to document changes, procurement teams can mitigate common P2P bottlenecks and enable a faster turn-around.

To diminish the frustrations of less knowledgeable staff, **remedial training by “power users”** on how and when to perform specific P2P tasks must be available in a simple and easy to access digital format.



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How Technology Can Enhance Your Current System

Companies looking to achieve a successful digital transformation strategy implement a powerful enterprise resource planning (ERP) system, such as SAP S/4HANA, to act as their central system for all business processes. However, incorporating a powerful digital core either on-premise or in cloud is only the first step - the next is to optimize the system to its full potential with best of breed technology solutions.

Further innovations, including:

- Ariba Procurement and supply chain cloud solutions work to automate P2P processes across all procurement and vendor networks.

On the pay side of P2P:

- Companies that have invested in SAP also implement SAP® Invoice Management by OpenText™ for SAP Solutions.

With these systems up and running, it's common that companies will switch their focus to implementing digital innovations that complement their software without being yet another monumental project.

Businesses that make the necessary investment in these digital innovations, such as digital assistant tools, experience reduced:



Complexities



Costs

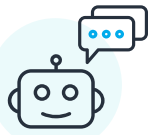


P2P Risks



Optimize Your P2P Processes with Spotline

Companies are discovering that AI-driven chat communication tools such as **Spotline Procurement Bots** provide the necessary digital innovation to take their software investments to new levels of profitability.



Tools like Procurement Bots are simple to deploy and provide intuitive solutions allowing immediate success without complex maintenance.

For those utilizing SAP® by OpenText™ Solutions, Spotline Procurement Bots for SAP® Invoice Management by OpenText™ Solutions delivers the same simple yet effective innovations focused on the Accounts Payable (AP) side of P2P.



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PROCUREMENTBOT
FOR SAP® ARIBA® SOLUTIONS

To learn more about how Spotline Procurement Bots can optimize your AP processes, contact our team to request a personalized demo.



[REQUEST A PERSONALIZED DEMO >](#)

